2018 ANNUAL REPORT
Changing lives for 121 years.
VISION
To achieve women’s equality.

MISSION
To touch lives and build better futures for women and their families through advocacy and integrated services that foster economic independence, wellness and equal opportunities.

YWCA Metro Vancouver is a volunteer- and membership-based organization that is part of the global YWCA network.

2018 / 2019 BOARD OF DIRECTORS

CHAIR
Geri Prior

VICE CHAIR
Lisa Coltart

SECRETARY
Meera Bawa

TREASURER
Woon Ai Tsang

BOARD MEMBERS
Barbara Bahry
Paulina Cameron
Diana Chan
Elayna Diemert

Valerie Mann
Marilyn Mauritz
Genevieve Pinto
Morna Creedon Sileika

YWCAVAN.ORG
MESSAGE FROM THE CHAIR AND CEO

2018 was another milestone year for YWCA Metro Vancouver.

As leaders in the charitable sector, we continue to find innovative ways to meet the growing needs of our region. In anticipation of our 125th Anniversary in 2022, we launched The Next 125, a five-year campaign to raise $10 million so we can continue to reach towards our vision of achieving women's equality.

In 2018, we received an inspiring $4.25 million gift from an anonymous donor – the largest single donation in our organization's history. With this contribution, and the generous support of our donors and partners, we made a positive impact on the lives of thousands of women and children across Metro Vancouver.

Housing continued to be a key focus for the YWCA through 2018, as we know the role safe, affordable housing plays in a single mother's ability to move forward in life. In addition to our 10 housing communities currently in operation, we made progress on two new developments: YWCA Pacific Spirit Terrace, a 31-unit housing community being developed in partnership with the City of Vancouver and Vancouver Fire and Rescue Services, and YWCA St. Georges, 14 units of long-term housing in the City of North Vancouver being built in partnership with Chard Development Ltd.

The YWCA Health + Fitness Centre and YWCA Hotel / Residence continue to fund vital community programs while diversifying our revenue streams and supporting our long-term financial stability. As well as serving travellers, our Hotel provides subsidized room nights for people in need of emergency shelter. Preparation for our Hotel expansion project was well underway by the end of 2018, and construction on a new tower, which will add an additional 65 rooms, began in January 2019. We expect to complete this project in Summer 2020.

We wrapped up our Culture Shift project – a three-year initiative to shift attitudes and practices that perpetuate the sexualization of women and girls and hypermasculinization of men and boys. Culture Shift combined research with broad-based community engagement, which included a cross-sector advisory council, community presentations, digital campaigns and local and national media coverage. We reached more than 350,000 people and empowered them to take action through an interactive tool to report sexualized media and advertising.

BC is now on the path to a quality and affordable universal early learning and child care system – the first major new social program in a generation. YWCA Emma’s Early Learning and Child Care Centre was one of 53 licensed centres selected by the Province as a Prototype to test funding and operational models required to move BC to a universal system.

Since 2012, the YWCA has helped more than 10,000 job seekers achieve gainful employment through the operation of our WorkBC Employment Services Centres in Vancouver and on the North Shore. With our original contracts coming to an end, in 2018 the employment team underwent a new procurement process to continue this work over the next five years. We were successful and in April 2019 the YWCA expanded its services to the Tri-Cities and now operates three additional WorkBC Centres across Vancouver as a subcontractor. This expansion will support new communities and strengthen continued relationships with employers across Metro Vancouver.

Looking ahead, 2019 will be another exciting year for the YWCA. We will embark on a new three-year strategic plan under the leadership of our Board of Directors and CEO Deb Bryant, who joined the organization in October 2018.

In reflecting on all we have achieved in 2018, we would like to extend a special thanks to our supporters and partners for joining us on this journey. Through your dedication, you have bolstered our commitment to bring about positive and lasting change in the communities we serve. As you read this year’s annual report, we hope you are inspired to continue collaborating with us as we strive to create communities where everyone has the opportunity to reach their full potential.

Sincerely,

Deb Bryant
CEO

Geri Prior
Board Chair
In 2018, donors like you helped change the lives of 46,106 clients and program participants.

With your support, we provided 59 programs and services offered in 57 locations throughout Metro Vancouver.
STRONG START FOR CHILDREN

237 children received quality early learning and child care at YWCA centres.

125 children and 71 families received holistic support through the Fetal Alcohol Syndrome Disorder (FASD) Key Worker program at YWCA Crabtree Corner.

SMART CHOICES FOR YOUTH

240 girls and 189 boys participated in YWCA after-school youth education programs in Vancouver, Richmond and Surrey.

118 girls were matched with 118 professional women through the YWCA High School Mentorship program.

ADVOCACY

We designed 7 digital advocacy campaigns on sexualization and toxic masculinity, gender equality and gender-based violence, and launched our Culture Shift media complaints tool. Together these initiatives reached 475,088 people.
A SUSTAINABLE YWCA

731 individuals and 33 corporate groups volunteered more than 21,306 hours in 2018.

1,509 pounds of produce was harvested from our Rooftop Garden – the fresh fruits and veggies were used to prepare nutritious meals for single moms and kids at YWCA Crabtree Corner.

12,616 visits to the YWCA Health + Fitness Centre helped support YWCA programs and services.

26,509 guests enjoyed comfortable, affordable stays at the YWCA Hotel/Residence. Proceeds from their visits help fund our programs.

We continued our work to embed a culture of Reconciliation across the YWCA, including developing training for staff on the history and legacies of colonialism and how to be an ally. We also introduced an Elder in Residence at YWCA Crabtree Corner.
SUPPORTING FAMILIES

562 low-income single mothers and children made their home in one of 10 YWCA housing communities.

23,464 plates of food were served at YWCA Crabtree Corner in the Downtown Eastside.

296 single mothers and 326 children took part in 16 YWCA Single Mothers’ Support Groups, including a new support group for single mothers of children on the Autism Spectrum.

58 clients accessed our Staff Lawyer’s services and received one-to-one legal representation in matters such as family law and immigration.

“After years of living with an abusive partner, I found the courage to leave but didn’t have the resources to support myself and my children. That’s when the YWCA stepped in. They started with our basic needs like food, clothing and shelter, and expanded to other needs like emotional support for my children. The YWCA helped me follow my dreams and become independent. I will always be connected to the YWCA so I can give back to those who need it the most.”

- Emilia, YWCA housing resident
OPPORTUNITIES AND EMPLOYMENT

2,195 people accessed job search assistance through the YWCA’s WorkBC Employment Services Centres.

126 professional women took part in the YWCA FOCUS@Work program.

49 youth participated in the YWCA Skills Max program and 59 young women participated in the YWCA Tourism Essentials program.

50 youth participated in YWCA Strive – a holistic employment program for youth who are transitioning out of foster care.

16 women participated in the YWCA Changing Gears program and received their Class 1 Truck Driving licence.

13 immigrant and refugee single mothers participated in the YWCA Pathways to Leadership program.

21 women participated in LEADS – a specialized employment program for survivors of violence and/or abuse.
**2018 FINANCIAL HIGHLIGHTS**

YWCA Metro Vancouver’s ongoing impact in the community is made possible by our donors and proven financial stability. We continue to grow our reserves while diversifying our funding to maintain a strong financial base.

**Balance Sheet**
as at December 31, 2018

<table>
<thead>
<tr>
<th>ASSETS</th>
<th></th>
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</thead>
<tbody>
<tr>
<td>Cash and Cash Equivalents</td>
<td>8,289,179</td>
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<tr>
<td>Short-term Investments</td>
<td>5,418,083</td>
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<td>Accounts Receivable</td>
<td>1,107,213</td>
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<td>Inventory and Prepaids</td>
<td>339,274</td>
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<tr>
<td><strong>Total Current Assets</strong></td>
<td>15,153,48</td>
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<td>Restricted Investments</td>
<td>2,844,573</td>
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<td>Long-term Investments</td>
<td>4,082,434</td>
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<td>Property and Equipment</td>
<td>34,895,439</td>
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<tr>
<td><strong>Total Assets</strong></td>
<td>56,976,195</td>
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</table>

<table>
<thead>
<tr>
<th>LIABILITIES AND FUND BALANCES</th>
<th></th>
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</thead>
<tbody>
<tr>
<td>Accounts Payable and Accrued Liabilities</td>
<td>2,402,267</td>
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<tr>
<td>Deferred Revenue</td>
<td>4,577,111</td>
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<td>Current Portion of Mortgages Payable</td>
<td>207,107</td>
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<tr>
<td><strong>Total Current Liabilities</strong></td>
<td>7,186,485</td>
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<tr>
<td>Mortgages Payable</td>
<td>4,733,732</td>
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<tr>
<td><strong>Total Liabilities</strong></td>
<td>11,920,217</td>
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<tr>
<td>Fund Balances</td>
<td>45,055,978</td>
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<tr>
<td><strong>Total Liabilities and Fund Balances</strong></td>
<td>56,976,195</td>
</tr>
</tbody>
</table>

**Statement of Revenue and Expenses**
for the year ended December 31, 2018

**REVENUE (Operating and Capital)**

<p>| | |</p>
<table>
<thead>
<tr>
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<tbody>
<tr>
<td>Government Contracted Programs</td>
<td>13,799,091</td>
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<tr>
<td>Fund Development</td>
<td>7,743,271</td>
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<tr>
<td>Hotel/Residence</td>
<td>4,872,145</td>
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<tr>
<td>Health + Fitness</td>
<td>2,978,095</td>
</tr>
<tr>
<td>Early Learning and Child Care Centres</td>
<td>1,943,529</td>
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<tr>
<td>Investment and Other Revenues</td>
<td>1,127,614</td>
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<tr>
<td>Event</td>
<td>683,391</td>
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<tr>
<td><strong>Total</strong></td>
<td>33,147,136</td>
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</table>

Fund Development revenue includes the following:

<p>| | |</p>
<table>
<thead>
<tr>
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<tbody>
<tr>
<td>Donations</td>
<td>6,896,611</td>
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<tr>
<td>Government Grants</td>
<td>543,813</td>
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<tr>
<td>Gaming</td>
<td>302,847</td>
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<tr>
<td><strong>Total</strong></td>
<td>7,743,271</td>
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</tbody>
</table>

**EXPENSES BY PROGRAM AREA**

<p>| | |</p>
<table>
<thead>
<tr>
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</thead>
<tbody>
<tr>
<td>Government Contracted Programs</td>
<td>14,290,695</td>
</tr>
<tr>
<td>Hotel/Residence</td>
<td>3,400,749</td>
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<tr>
<td>Health + Fitness</td>
<td>2,820,848</td>
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<tr>
<td>Other Community Services</td>
<td>2,867,744</td>
</tr>
<tr>
<td>Early Learning and Child Care Centres</td>
<td>2,281,095</td>
</tr>
<tr>
<td>Fund Development</td>
<td>1,738,969</td>
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<tr>
<td>Depreciation</td>
<td>1,202,856</td>
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<tr>
<td>Events</td>
<td>432,438</td>
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<tr>
<td>Head Office</td>
<td>203,296</td>
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<tr>
<td>National and World Allocation</td>
<td>136,097</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>29,365,787</td>
</tr>
</tbody>
</table>

The excess of revenues over expenses is a result of bequests, a multi-year provincial contract, funds designated for capital projects and operational surpluses.

**EXPENSES BY CATEGORY**

- **Salaries & Benefits**: 56.7%
  - Building Occupancy & Equipment: 13.3%
  - Purchased & Contracted Services: 15.4%
- **Office & Administration**: 9.7%
  - Supplies, Marketing, Staff & Volunteer Development: 7.9%
  - Depreciation: 4.1%
  - Purchased & Contracted Services: 15.4%
- **Staff & Volunteer Supplies, Marketing, Staff & Volunteer Development**: 14.7%
- **Government Contracted Programs**: 41.6%
  - Early Learning & Child Care Centres: 5.9%
  - Health + Fitness: 9.0%
  - Hotel / Residence: 14.7%
- **Fund Development**: 23.4%
- **Investment & Other Revenues**: 3.3%
- **Event**: 2.1%
- **Depreciation**: 4.1%
- **Event**: 1.4%
- **Head Office**: 0.7%
- **National & World Allocation**: 0.5%

The 2018 audited financial statements is available upon request.
CHANGE LIVES BY SUPPORTING
YWCA METRO VANCOUVER

DONATE
Financial, bequest or in-kind gifts ensure that we can continue to help low-income single mothers and their families. ywcavan.org/donate

JOIN
Get fit and do good by joining the YWCA Health+Fitness Centre. Your membership supports our programs and services. ywcavan.org/fitness

STAY
Book a room at the YWCA Hotel/Residence. It’s conveniently located and affordable, plus all proceeds help fund our programs. ywcavan.org/hotel

VOLUNTEER
Give back by mentoring, lending your skills and more. Our website features opportunities for individuals and groups. ywcavan.org/volunteer

SHARE
Get informed on advocacy issues by joining our mailing list, following us on social media and sharing our work with your network.

Working Together for a Brighter Future
In 2022, YWCA Metro Vancouver will celebrate our 125th Anniversary. As Metro Vancouver grows and evolves, so does its needs. The YWCA is committed to growing with the community. Together we will raise $10M through commitments of $25,000 or more (options to host an event, make a group donation, leave a gift in your will and pledges are available). We are honoured to highlight the generosity of these dedicated individuals. *Campaign gifts received from August 2017 - May 2019. We sincerely regret any errors or omissions. To join the Next 125 Campaign, please contact Brenda Ulmer at bulmer@ywcavan.org or 604 895 5764.

The Next 125 Donors and Ambassadors
$2,500,000+
Anonymous Donor

$1,000,000 - $2,499,000
Summer Split Foundation, held at Vancouver Foundation

$500,000 - $999,999
Suzanne Bolton and Jefferson Moneym
Pacific Spirit Foundation
Anonymous Donor

$250,000 - $499,999
Cindy and Ryan Bredie
Valley Properties Ltd.
Anonymous Donor

$150,000 - $249,999
Kitty Heller Memorial Fund, held at Vancouver Foundation
Mary C. Jordan Family
3 Anonymous Donors
Armstrong Family Foundation
Joan McEwen and Irwin Nathanson

Anonymous Donor

$100,000 - $149,999

$50,000 - $99,999
Diamond Foundation
Diane Forsythe-Abbott Luncheon (2018)

$25,000 - $49,999
The Grayross Foundation
North Growth Foundation
Sylvia Ommanney

Shewan Foundation
The Somerset Foundation
The Stollery Charitable Foundation
Windsor Plywood Foundation, held at Vancouver Foundation
Dr. Ann Worth Charitable Foundation

$25,000 - $49,999
Paul Balfour and Cynthia Miles

Lauren Gehlen and Jamie Houssian
Peggy Ho Yuen
Jeri Krogteth
David & Dorothy Lam Foundation
Dr. Katharine E. Mirhady
Kim van der Woerd
Ron Roerch
Bruce and Liz Welch
Whitall Family Fund

THE NEXT 125 AMBASSADORS
Diane Forsythe-Abbott
Lauren Gehlen
Ann Mortifee
Kim van der Woerd
Lis Welch
Cynnie Woodward
With your help, in 2018 the YWCA touched the lives of 46,106 clients and program participants throughout Metro Vancouver.
Geraldine Stringer
Glenys Sutherland
Sherry Tryssenaar
Woon Ai and Victor Tsang
Lynne Tyler
Brenda Ulmer
Kim van der Woerd and Ron Roesch
Marg Van Wielingen
Lisa Vogt
Jennifer Wade
Mary Wallace Poole
Bruce and Lis Welch
Margaret Williams
Susan Winter
Janet Wood
Paul and Sarah Wu
15 Anonymous Donors

ESTATES
The Estate of Eileen Cambon
The Mark and Phoe Collins Fund
The Estate of Lillian Gilder
The Estate of Agnes Mackay Groundwater/Publicico
The Estate of Carla Poppen
The Alma Van Dusen Fund

Tributes
In honour of Kathleen Alscope
First Church of Christ Scientist West Vancouver
In honour of Anita I. Armstrong
Anita Dowdell
Katarina Gabriolo
Tanya Iter
Arden Sutherland
In honour of Janet Austin
United Way of the Lower Mainland
In honour of Lorena L. Boland
St. George’s School
In honour of Mary Clare and Jim Boyd
Margaret Albanese
In honour of Cheney Cloke-Hui
Lindsay Macdonald
In honour of JoAnne and Terry Fahey
Nicole Lee
Anonymous
In honour of Susan Hayes
Jennifer Smith
In honour of Jenny Ho
Alice Ao
Jackie Chan
Ms. Vivian and Chan
Luda Cheung
Jenny Ho
Jacqueline Hung
Amanda Lam
Klara Lee
Cherry Li
Cathy Ma
Ka R Ng
Bonnie Wong
Karen Wong
May Yeung
In honour of Nicole Lee
Jennifer Hong
Emily Ko
In honour of Pamela McCullough
Alastair and Annette Miller
In honour of the CBC volunteer team lead by Kevin Macleod
Steven Borritt
Anonymous
In honour of Alastair Miller
Pamela and Cecil McCullough
In honour of Donna Moore
Gail and Frances Rudin
Maxine Schultemeier
In honour of Odette Pinho
Christina Weston
In honour of Carol Robinson
Julia Hibbard
Barbara Mowat
Katharine White
In honour of Ron Roesch
Anonymous
In honour of Gabrielle Tadros, Safwat Tadros, Sophie Tadros and Stephanie Tadros
Joan Harriott
In honour of Kim van der Woerd
Anonymous
In honour of Alison and Tom
Donna J. Wilson
In memory of Barbara Beilisperche
Karley Beilisperche
In memory of Kathy Johns
Sharon and Kenneth Johns
Donna J. Wilson
In memory of Dorothy MacKinnon and Avanel Tuttle
June Murdoch
In memory of James Minnie
Barb mennie
In memory of Othello Nocente
Daniel and Pauline Nocente
In memory of Paul Trentino
Carel and Dick Ballard
In memory of Meta Welke
Anita Welke
In memory of Eleanor Wirum
Carole Anne Soong
Endowments
Rina Maria Bidun Fund
May Brown Endowment Fund

The Daryl Bramall (Crabtree Corner) Endowment Fund
Leanne Diamond Child Care Endowment Fund
Caroline J. Dunn Endowment Fund
Ralph and Grace Fisher Endowment for Crabtree Corner
Joan Giles Memorial Endowment for Women and Children Living in Poverty
The Charles and Adeline Hill Endowment Fund
Dan Hill Memorial Endowment for Women and Children Living in Poverty
Mary C. Jordan Endowment for Economic Independence for Women Fund

Anonymous

Named Funds
Janet Austin Advocacy and Public Education Fund
Bovie Family Fund
Kitty Heller Independence Fund
Kay Nineties Fund for YWCA Single Mothers Support Services
Marnie Marley FASD Fund

YWCA Friendship Circle
Frank and Phyllis Abbott
Meg Albane
Michael Aldritt
Neil Alexander
Tiffany Alexander
Nilusha Alibhai
Debra Ames
Seema Amwan
Lynell Anderson
Matthew Anderson
Spencer Andre
Barbara and Patrick Andrew
Leony and Heather Andrews
Frank Anfield
Yuh-Chieh Angel Kao
Nez Aquino
Rothsookhon Aranyaphong
Jessica Arbour
Margaret Archibald and Peter Moskos
Valerie Arfette
Kathleen Armstrong
Frances and Dave Ashdown
Noel Asmar
Heather Aspden
Paul Aspinall
Herb Auerbach
Mei Bai
Susan Bailey
Simran Bains
Nini Baird
Alan Ballard
Tiffany Barker
Shelia Barkey
Marvin Bartell
Brenda Barton
Rolf Baumbusch
Nicoleta Baumeister
Taylor Baumgarten
John Baxter
Dr. Susan Baxter
Ian Beardsmore
Rose Beatty
Beauchamp Family
Nadine Beaulieu
Sheila Begg
Kathryn Benjamin and Brian Hiscock
Darren and Monika Bennett
Richard Bennett
Susan Bennett
Vivian Bews
Raman Bhangu
Cheryl Bishop
Randy Bock
Rebecca and John Bollwitt
Christine Boulton
Gail Bouskill
Susan Boyd
Kate Marion Boyle
Susana Bradbury
Lori Braha
Natalie Branco
Jennifer Breakepear and Laurie Andersen
Alison Brookfield
Diane Brown
Tenn-Lynn Brown
Mary and Vaughan Bruneau
Naomi Brunemeyer
Marie-Lise Brunhofer
Megan Buckley
Kristen Bull
Lauren and Noel Burke
Suzanne Burtchina
Sion Cahan
Betty Cawm
Dan Cameron
Irene Campbell
Neil Campbell
Diana Carlisle
Melanie Carson
Michael R. Carter
Julie Cading
Renée Chadwick
Mei Kay Chan
Shelley Chin
Robert Ciampuro
Shelley Chin
Jeff Chong
Suzanne Chong
Ruby Chow
Jim Chu
Joanne Chua
Gyda Chud
Denise Clark
Sarah Clark
William Clarke
Arlecid Cliffe
Mecca Clippsham
Lori Cohen
Marty Cohen
Clara Colas
Stephanie Connolly
Sharon Copeman
Raymond Corrado
Regan Courtney
Andrew Creighton
Greg Cunningham
Claire and Will Cupples
Jennifer Cuthill
Jiro da Silva
Catherine Dahl
Barbara Dale
Emilia Daversa
Jennifer Davies
Eric Davis
Patricia J. Dawson
Lynne De Cew
Stephanie Denner
Claire Desmarais
Gabriel Dhahan
Lawrence Diamond
Margaret Dickson
Lauren Douglas
Robb and Linda Douglas
Warren Downs
Patricia Drogue
Ashley and Michael Drummond
Lorraine Ducloux
Daryl Dunn
Suzanne Dunn
Morgan Dunlop
Irene Dyer
Jill Eairy
Heather Edgar
Brenda Edwards
Nicolle Eich
Orna Elizar
Anne and Mark Ellenberger
Kathryn and Ron Erdman
Maer Erickson
Sheila Evan
Catherine Evans
Maureen Fairhurst
Amanda Farrell
Gayle Farrell
Ursell Fellmann
Lauri Ann Fenlon
Lawrie Ferguson
Mariana Ferrara
Lynn Field
Diane Finegood
Patricia Fingarson
Pauline Finn
Sylvia Fitzgerald
Elizabeth Fleming
Janet Flowers
Vivian Fong
Karen and Edwin Foss
Holly Foxcroft
Joan Fraser
Louse Fry
Carina Fu
Karen Gaglardi
Melanie Gagnon
Eleni Galanis
Sylvie Galindo
Agnes Garaba
Maura Ganley
Rian Gauvreau and Angela Storg
Kim Gaynor
Kate Gerson
Arliv Gibson
Julia Gibson
Jaspreet Gill
Cynthia Girling
Arlene Gladstone
Bob and Dana Goldman
Tania Goldman
Carol Gordon
Gordon-Neden Family
Michelle Grant
Lee -Ann Graves
Natalia Gray
Susan Green
Genesa Greer
Ms. Grisdale-Kearnes
Dominique Gross
Barbara Groundwater
Lorraine Grout
Ivana Guabiani
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Emily Hamer
Kathy and Stanley Hamilton
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Mary Harder
Imbi Harder
Joan Harriott
Rosemarie Harrison
Alison Hart
Anne Harleld
James Haugen
Sue Hawk
Stewart Hayashi
Ping He
Julia Hedley
Connie and Gary Hendren
Kevin Hendricks
Gillian Hesser
Cam Hickey
Lesley Hilda Pets
Bruce Hill
Matt Hill
N. Himer
Jenny Ho
Lois Hollnstedt
We have done our best to include everyone who made a contribution of $100 or more between January 1 and December 31, 2018. We apologize for any errors or omissions.

Please contact us at 604 895 5850 if we have made an error in your acknowledgement.